

Message Text

UNCLASSIFIED

PAGE 01 DOUALA 00363 031132Z

17

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 RSC-01 /015 W

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P 031125Z JAN 75

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TO USDOCWASHDC PRIORITY

INFO SECSTATE WASHDC 0842

AMEMBASSY YAOUNDE

UNCLAS DOUALA 0363

E.O. 11652: N/A

TAGS: BFOL CM

SUBJECT: COMMERCIAL FACILITATIVE ASSISTANCE (GRINDMASTER)

APPRECIATE TELEPHONING MR. SCHUTZ, EXPORT MANAGER, GRINDMASTER OF KENTUCKY, (502) 589-1423, EXPLAINING THAT LETTER FROM LA SOR IS ON WAY, BUT SINCE LETTER SENT, MR. KAYAM HAS BROUGHT IN LIST OF FIFTY-SIX PERSONS EXPRESSING GREAT INTEREST IN MODELS 490PB AND 500, ALONG WITH ANOTHER THIRTEEN POSSIBLE BUYERS. ALL POTENTIAL CUSTOMERS, HOWEVER, ABSOLUTELY ADAMANT ABOUT SEEING DEMONSTRATION IN ADVANCE OF PUTTING DOWN MONEY, AND IN ORDER FACILITATE INITIAL ORDER LA SOR HAS AGREED IN LATEST LETTER TO DEMONSTRATION SUGGESTION MADE IN SCHUTZ LETTER OF 28 OCTOBER. IN CONVERSATION THIS MORNING, KAYAM OFFERED TO FORWARD SOONEST MONEY FOR AIR SHIPMENT (USING SCHUTZ ESTIMATE OF DOLS 270.) OF ONE SAMPLE 490PB MACHINE SO HE MAY DEMONSTRATE IN TIME HOPEFULLY TO ORDER BEFORE JANUARY 31 INCREASE IN PRICE. CONSULATE FAVORABLY RECOMMENDS THIS ARRANGEMENT. ADVISE SOONEST. MITHOEFER

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Message Attributes

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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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TAGS: BFOL, CM
To: COM
Type: TE
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